



FERTILIZER SWAPS

Fertilizer Financial Markets Commentary/Curves

NOLA FUTURES & SWAPS

UREA

NOLA Urea markets drifted further back today, as market participants became a bit more sell happy, even in spite of the recently announced Indian tender. Some sellers pointed to a weaker corn market, while others are concerned about how much China may participate in the Indian tender. Only the September futures contract traded today at \$425, and physical trade was muted.

UAN

NOLA UAN markets got off to an interesting start today, with the Q3 strip trading early in the morning at \$292, \$8 below last done yesterday. Bid support came in on the follow, though further trade didn't take place until the mid-afternoon, with the Q3 strip trading this time at \$620. Buyers saw today's prices as solid value while sellers could point to lower Urea and a lack of liquidity as reason to be more flexible on the offer side.

DAP

NOLA DAP markets saw limited action today, with the Q3 futures strip trading once at \$620. This was in line with July trades yesterday and again illustrates just how flat the market is seeing the futures curve for phosphate markets.

INTERNATIONAL FUTURES

Interest remained from the sell side today on international paper, with most of the market looking for bids. Sellers were still targeting last done or better across contracts, whilst buyers weren't motivated to pay up. Concerns remain around China's export capacity/appetite ahead of RCF's tender, and conversely, whether the government will impose any export controls on urea. Late in the day, sellers got more aggressive, and 445 was sold for Jul AG futures, down over \$10 on where we saw value and the last done level for the contract at 455.

DOMESTIC

| NOLA UREA | | | | |
|-----------|-----|-----|-----|------|
| | BID | ASK | MID | Δ |
| JUN | 425 | 435 | 430 | ▲ 3 |
| JUL | 420 | 430 | 425 | ▼ -3 |
| AUG | 420 | 430 | 425 | ▼ -3 |
| Q3 | 420 | 430 | 425 | ▼ -3 |
| Q4 | 418 | 428 | 423 | ▼ -4 |

| NOLA UAN | | | | |
|----------|-----|-----|-----|-------|
| | BID | ASK | MID | Δ |
| JUN | 315 | 325 | 320 | ▲ 0 |
| JUL | 288 | 295 | 292 | ▼ -11 |
| AUG | 288 | 295 | 292 | ▼ -11 |
| Q3 | 288 | 295 | 292 | ▼ -11 |
| Q4 | 285 | 300 | 293 | ▼ -8 |

| NOLA DAP | | | | |
|----------|-----|-----|-----|------|
| | BID | ASK | MID | Δ |
| JUN | 590 | 600 | 595 | ▲ 0 |
| JUL | 617 | 624 | 621 | ▼ -2 |
| AUG | 617 | 625 | 621 | ▼ -2 |
| Q3 | 617 | 625 | 621 | ▼ -2 |
| Q4 | 615 | 625 | 620 | ▲ 0 |

INTERNATIONAL

| AG UREA | | | | |
|---------|-----|-----|-----|-------|
| | BID | ASK | MID | Δ |
| JUN | 428 | 435 | 432 | ▲ 0 |
| JUL | 440 | 450 | 445 | ▼ -15 |
| AUG | 440 | 455 | 448 | ▼ -13 |
| SEP | 440 | 455 | 448 | ▼ -8 |

| EGYPT UREA | | | | |
|------------|-----|-----|-----|------|
| | BID | ASK | MID | Δ |
| JUN | 430 | 438 | 434 | ▲ 0 |
| JUL | 450 | 460 | 455 | ▼ -5 |
| AUG | 450 | 465 | 458 | ▼ -5 |
| SEP | 450 | 465 | 458 | ▼ -5 |

| BRAZIL UREA | | | | |
|-------------|-----|-----|-----|------|
| | BID | ASK | MID | Δ |
| JUN | 448 | 455 | 452 | ▲ 0 |
| JUL | 480 | 490 | 485 | ▼ -8 |
| AUG | 480 | 495 | 488 | ▼ -3 |
| SEP | 480 | 495 | 488 | ▼ -3 |

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