London Iron Ore Market Report

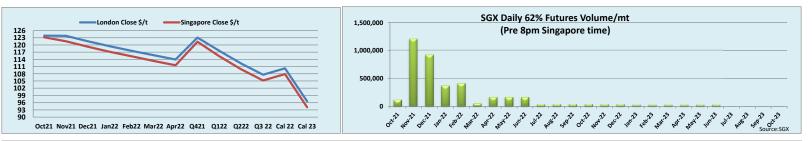
London +44 (0) 20 7090 1120 - info@freightinvestor.com | Singapore +65 6535 5189 - info@freightinvestor.asia

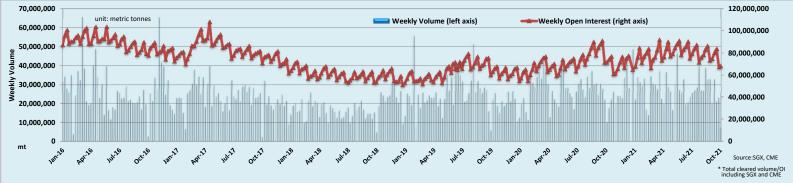
20 October 2021

Iron ore futures remained around \$120 on Wednesday after a slight pick up on steel production and better sentiment on China domestic steel price. According to Ganggu construction steel data, steel production up 58,800 tons from last week to 4.6 million tons. The current steel production level wouldn't require any extra production curb to complete the target of zero growth rate on crude steel compared to last year. In addition, China's Sept steel scrap imports fell to 24,624 tons the lowest level in seven months according to the country's customs data.

Last night all eyes on the top miners latest quarterly production and sales report. Vale's Q3 iron ore sales reported 67.84 million tonnes which has surpassed the previous two quarters and is higher than analysts expected. Q3 production 89.42 million tonnes, up 0.8% y-o-y. Iron ore production for 2021 estimated to be 315- 335 million tonnes. After the iron ore price slumped nearly \$100 from \$220 in July, vale plans to lower its supply on lower quality ore. "Production and sales strategy is based on market conditions, prioritizing value over volume, with focus on margin maximization," the Rio de Janeiro-based company said in its production report. BHP also released it Q3 iron ore total production at 70.59 million tonnes, down 3.1% from Q2, down 6.6% y-o-y. BHP expected the FY 2022 iron ore production at 278-288 million tonnes.

INDEX	Price	Change	MTD	INDEX		Price	Change	MTD		INDEX	Price	Change	MTD
Platts IO 62%	\$124.45	\$0.95	\$123.28	IV	MB IO 65%		-\$0.10	\$145.76	Platts Lump Prem		\$0.2200	\$0.0000	\$0.1769
Iron Ore 62% Futures	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22	Q4 21	Q1 22	Q2 22	Q3 22	Cal 22	Cal 23
London Close \$/t	123.90	123.80	121.50	119.45	117.55	115.70	113.95	123.05	117.50	112.25	107.60	110.25	96.60
Singapore Close \$/t	123.20	121.50	119.25	117.15	115.25	113.35	111.55	121.30	115.25	109.90	105.20	107.85	94.15
Change	+0.57%	+1.89%	+1.89%	+1.96%	+2.00%	+2.07%	+2.15%	+1.44%	+1.95%	+2.14%	+2.28%	+2.23%	+2.60%





Disclaimer: The information provided in this communication is not intended for retail clients. It is general in nature only and does not constitute advice or an offer to sell, or the solicitation of an offer to purchase any swap or other financial instruments, nor constitute any recommendation on our part. The information has been prepared without considering your investment objectives, financial situation, or knowledge and experience. This material is not a research report and is not intended as such. FIS is not responsible for any trading decisions taken based on this communication. Trading swaps and over-the-counter derivatives, exchange-traded derivatives, and options involve substantial risk and are not suitable for all investors. You are advised to perform an independent investigation to determine whether a transaction is suitable for you. No part of this material may be copied or duplicated in any form by any means or redistributed without our prior written consent. Freight Investor Services Ltd (FIS) is authorised and regulated by the Financial Conduct Authority (FRN: 211452) and is a member of the National Futures Association ("NFA"). Freight Investor Services PTE Ltd ('FIS PTE') is a private limited company, incorporated and registered in Singapore with company number 200603922G, and has subsidiary offices in India and Shanghai. Freight Investor Solutions DMCC ('FIS DMCC') is a private limited company number DMCC1225. Further information about FIS including the location of its offices can be found on uversite ta www.freightinvestorservices.com