Tuesday, September 5, 2023



Fertilizer Derivatives End of Day Report

## **FUTURES MARKET COMMENTARY**

## NOLA

What a ride the past 48 hours has been. There is no other way to describe it but turbulent. Over the weekend, we heard rumblings about the next Indian tender and other news out of China that they likely will not heavily participate in the export market going forward after exporting over 1.1m tonnes in the previous tender. This all came to a head on Monday, which was a US Holiday. The INTL urea market jumped over \$100 for urea trading hands-on physical and derivatives in the mid \$400s by early morning here in the US.

This bullishness leaked into NOLA, and in the early morning of Labor Day, we saw a \$400 trade for a physical urea barge; a few transactions later, we were up to \$450 for September physical barges. However, after some traders woke up from their holiday slumber, they wanted to join the selling squad. Soon after, we saw a \$425 trade for a September physical barge and was offered there on the following.

Today, the market continued to see some pressure, and we saw a \$390 trade for a September physical barge down \$35 from the previous day's last done. So we're up \$30 from last week but down \$60 from the high of the turbulent Labor Day "holiday".

In this madness, derivatives have only traded once on the CME for UAN at \$240 in Q1 (yesterday).

## <u>INTL</u>

The market saw a correction as the guys looked to take advantage of the rally and sell out for a profit. After the international Urea markets jumped around \$100 on Monday, today saw offers come in from the open. Bids were thin at last done levels, and Oct AG traded down at \$420, and on the follow bid pulled back further. Quieter day though, after the chaos of Monday and traders reassessed.

| NOLA                 |     |     |     |            |  |  |  |
|----------------------|-----|-----|-----|------------|--|--|--|
| NOLA UREA            |     |     |     |            |  |  |  |
| BID 320 MID $\Delta$ |     |     |     |            |  |  |  |
| SEP                  | 400 | 420 | 410 | <b>5</b> 5 |  |  |  |
| OCT                  | 375 | 395 | 385 | <b>4</b> 0 |  |  |  |
| <b>Q</b> 4           | 365 | 380 | 373 | <b>3</b> 3 |  |  |  |
| <b>Q</b> 1           | 365 | 390 | 378 | <b>3</b> 3 |  |  |  |

| NOLA UAN             |     |     |     |          |  |  |  |
|----------------------|-----|-----|-----|----------|--|--|--|
| BID ASK MID $\Delta$ |     |     |     |          |  |  |  |
| SEP                  | 230 | 245 | 238 | <b>0</b> |  |  |  |
| Q4                   | 225 | 235 | 230 | <b>0</b> |  |  |  |
| Q1                   | 225 | 240 | 233 | <b>0</b> |  |  |  |

| NOLA DAP             |     |     |     |             |  |  |  |
|----------------------|-----|-----|-----|-------------|--|--|--|
| BID ASK MID $\Delta$ |     |     |     |             |  |  |  |
| SEP                  | 510 | 520 | 515 | <b>—</b> 0  |  |  |  |
| OCT                  | 470 | 490 | 480 | -20         |  |  |  |
| Q4                   | 460 | 490 | 475 | <b>-</b> 15 |  |  |  |

| AG UREA |     |       |     |            |  |  |
|---------|-----|-------|-----|------------|--|--|
|         | BID | ASK   | MID | $\Delta$   |  |  |
| SEP     | 410 | 430   | 420 | <b>6</b> 2 |  |  |
| OCT     | 410 | 430   | 420 | <b>68</b>  |  |  |
| Q4      | 400 | 430   | 415 | <b>6</b> 3 |  |  |
|         | 100 | 10.0  | 1-0 |            |  |  |
|         |     |       |     |            |  |  |
|         |     |       |     |            |  |  |
|         | EG  | YPT U | REA |            |  |  |

INTERNATIONAL

| EGYPI UREA |     |     |     |  |    |  |
|------------|-----|-----|-----|--|----|--|
|            | BID | ASK | MID |  | Δ  |  |
| SEP        | 440 | 455 | 448 |  | 68 |  |
| OCT        | 440 | 455 | 448 |  | 70 |  |
| <b>Q</b> 4 | 440 | 460 | 450 |  | 73 |  |
|            |     |     |     |  |    |  |

| BRAZIL UREA |     |     |     |             |  |
|-------------|-----|-----|-----|-------------|--|
|             | BID | ASK | MID | Δ           |  |
| SEP         | 420 | 440 | 430 | <b>~</b> 75 |  |
| OCT         | 430 | 450 | 440 | <b>8</b> 5  |  |
| Q4          | 430 | 450 | 440 | <b>A</b> 85 |  |

| BRAZIL MAP |     |     |     |   |  |  |
|------------|-----|-----|-----|---|--|--|
|            | BID | ASK | MID | Δ |  |  |
| SEP        | 490 | 530 | 510 | 0 |  |  |
| OCT        | 500 | 520 | 510 | 0 |  |  |
| Q4         | 500 | 520 | 510 | 0 |  |  |